



# MJS PACKAGING

## The Perfect Blend: Doc Howard's Distillery & MJS Packaging



### About the Customer

Doc Howard's Distillery is a new micro-distillery in Perry, OH. The Howard Family was working through all the different aspects of starting their micro-distillery, including perfecting their recipes, waiting for federal license approval and finding the right packaging. While searching online for bottles, they found our website. Sourcing from local partners was an important part of their business model, so they were attracted to our Midwest location.

### Benefits

Based on our experience working with other startup distilleries, we understood the challenges the Howard family faced. We worked tirelessly to:

- ☑ Deliver superior customer service
- ☑ Find cost-effective solutions
- ☑ Streamline the supply chain by providing the bottles, closures, labels and shrink bands

### Results

Doc Howard's Distillery will be opening soon, and will proudly sell their finely crafted whiskies, vodka and rums in complete packaging solutions from MJS Packaging!

*"While other packaging firms told us their minimums and quickly dismissed us, Greg had a genuine interest in understanding our needs. We fell in love with our dream bottle but realized we didn't want to pay for it. Greg identified cost-effective bottle alternatives, closures and even a design firm to help us with our labels. It's been a huge weight off of our shoulders having MJS Packaging on our side. We can't wait to recommend them to others we meet in the spirits industry!"*

*Megan Howard, Doc Howard's Distillery*

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