Custom Nozzle Drives Success

MJS PACKAGING

About the Customer

Our customer was a contract packager representing a leading automotive manufacturer. Our objective was to solve a complicated engineering challenge brought about by new EPA requirements regarding diesel engine emissions. The way that we went about solving this issue was multi-faceted.

Two-Phase Solution

Phase I: MJS Packaging worked with the customer's engineering team to quickly design, produce and assemble a flexible nozzle to meet EPA deadline

Phase II: We optimized customer margins by utilizing global resources to find a more cost-efficient manufacturer

Conclusion

MJS Packaging provided the engineering features desired:

- A no glug, vented nozzle custom designed and manufactured to fit into the current package without additional adjustments needed
- A snug fit custom made to fill ports while avoiding risk of leakage, creating the optimal consumer experience
- A compact packaging solution that saved space during the shipping process

The customer was thrilled with the functionality of our custom solution and we exceeded the customer's expectations for profitability.

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